



We are thrilled to announce that Mark Pomykacz, the managing member of Federal Appraisal LLC, will be presenting at the Fuel Ethanol Workshop (FEW) 2024. His presentation, titled “Financial Management via Utilization of Appraisal/Valuation for Ethanol & Biodiesel Refineries,” promises to provide invaluable insights for industry professionals. Mark’s presentation will be given on Monday June 10<sup>th</sup>, 2024, in Room 211AB from 3:00 to 4:30 PM as a part of FEW track 4 that focuses on Leadership and Financial Management.

### **Presentation Overview**

Mark Pomykacz’s session will cover several crucial topics, emphasizing the significance of appraisals in the financial management of ethanol and biodiesel refineries. Here’s a sneak peek into the subjects that will be discussed:

### **Federal Appraisal’s Expertise in Refinery Appraisals**

Federal Appraisal LLC has established itself as a leading expert in the appraisal of ethanol and biodiesel refineries. Their deep understanding of the complexities involved in the valuation of these specialized facilities ensures that our clients receive the management information needed for each major decision.

### **Federal Appraisal’s Mass Appraisal Model**

Innovation is at the heart of Federal Appraisal LLC. Mark will introduce our proprietary

Mass Appraisal Model, designed to handle large-scale valuations efficiently. This model leverages advanced data analytics and valuation algorithms to provide consistent and accurate appraisals for multiple properties, ensuring reliability and efficiency.

### **Understanding That Cost Does Not Equal Value**

One of the key points Mark will emphasize is the distinction between cost and value. While the cost of constructing a refinery is significant, it does not necessarily reflect the market value. Factors such as market conditions, technological advancements, and operational efficiency play a crucial role in determining value.

### **Discussion of Discount, Equity, and Debt Rates**

Financial management of refineries involves understanding various financial metrics. Mark will discuss the importance of discount rates, equity rates, and debt rates in the appraisal process. These rates are essential for calculating the present value of future cash flows and understanding the financial health of a refinery.

### **Join Us at FEW 2024**

We invite all attendees of FEW 2024 to join Mark Pomykacz's session and gain a deeper understanding of the financial management of ethanol and biodiesel refineries through expert appraisal and valuation techniques. This presentation is a must-attend for anyone involved in the refinery sector, from owners and operators to financial managers and investors.

For more information about Federal Appraisal LLC and our services, please visit our website or contact us directly. We look forward to seeing you at FEW 2024 and sharing our expertise in refinery appraisals.

Stay tuned for more updates on Mark's speaking engagement and other exciting events we have planned. Your success is our mission, and we're here to support you with the highest standards of appraisal and valuation services.